

Investment Case

# Engaging our Stakeholders. Always with you.

## 01

### A well-connected bank in Saudi Arabia with international presence

Riyad Bank is the third largest Bank in the Kingdom of Saudi Arabia in terms of assets, with a solid domestic franchise and brand, **more than 6 decades of history**, and the first joint stock banking company to be established in Saudi Arabia. The Bank has an extensive branch network **operating through 335 licensed branches** in Saudi Arabia, its London branch, an agency in Houston, a representative office in Singapore, and soon in China.

The Bank has strong and excellent government and corporate relationships offering customers a wide range of banking services.



#### Key Achievements

Increased female representation to 29% of the workforce, and 33% of new hires were female.

Full alignment of our 2025 Strategy with the objectives of Saudi Vision 2030.

Hired 22 persons with disabilities (PWDs), through the Iqdam program, with the necessary skills and qualifications, furthering our commitment to inclusivity.

The "Finance Guarantee Program for SMEs (Kafala)" announced that Riyad Bank ranked first in 2023 in terms of the value of financing, guarantees, and the number of beneficiary enterprises we support as well as for financing Tourism and Technology sectors.

Bukra program launched the Goal initiative in collaboration with the Al-Hilal Charity Foundation, pledging to plant 100 trees for every goal scored by Al-Hilal in the ROSHN Saudi League 2023.

## 02

### Well positioned for growth in line with Saudi Vision 2030

We established a **Business Initiatives and Enablers Development Center (BIED) in 2021**, which was the first center in the Kingdom specifically designed to develop initiatives to support business enablers for the Government and private entities working jointly, to achieve the goals of the Kingdom's Vision 2030. The Bank's diversified model provides great opportunities to grow and execute its ambitious plans through continuous investments in our core business propositions by delivering world-class technology and digital capabilities to our customers.



#### Key Pillars of the Bank's 2025 Strategy

- ✓ Most Profitable.
- ✓ Most Efficient.
- ✓ Bank of Choice.
- ✓ Most Innovative and Digitally Enabled.

# 03

## Strong and well-capitalized balance sheet and solid income generation capacity

**Proven track records on profitability and total Shareholders' value returns** supported by a strong capital position, high levels of liquidity, and a stable deposit base provide a robust foundation for meeting the demands of customers and delivering a sustainable return to Shareholders.



### Key Ratios

|                   |                   |              |             |             |
|-------------------|-------------------|--------------|-------------|-------------|
| CET1:             | Total CAR:        | Leverage:    | LCR:        | NSFR:       |
| <b>15.7%</b>      | <b>20.7%</b>      | <b>12.3%</b> | <b>160%</b> | <b>113%</b> |
| ROAE after Zakat: | ROAA after Zakat: | RoRWA:       |             |             |
| <b>15.6%</b>      | <b>2.2%</b>       | <b>2.5%</b>  |             |             |

# 04

## A responsible bank with strong governance and an experienced leadership team

**The Bank has a robust corporate governance framework and risk management process** that strives to deliver on all our Stakeholders' interests. This is enabled through an experienced leadership team comprising of local and international expertise with a clear mandate from the Board to deliver sustainable results in a responsible manner.



### Key Principles

|   |                                    |   |
|---|------------------------------------|---|
| Clear roles and responsibilities for the Board of Directors and Management. | Performance culture at the center. | Experienced and seasoned Management team. |
|---|------------------------------------|---|

# 05

## A bank with ESG at the heart of its strategy and operations

**The Banks' commitment to Environmental, Social, and Governance (ESG)** factors were successfully launched before global trends. "Bukra", a comprehensive and long-term corporate social responsibility strategy, is aligned with the best practices of the most important local, regional, and global frameworks, including Vision 2030, and the UN Sustainable Development Goals (SDGs).



### Key Drivers and Accomplishments

Riyad Bank launched its new Jeel incubator to accelerate innovative fintech ideas and solutions from concept to execution. Designed to create a comprehensive ecosystem for fintech solutions, fostering promising partnerships for innovation, and supporting Riyad Bank's strategic goals, Jeel represents a significant step in Riyad Bank's efforts to nurture fintech innovation, further solidifying its position as a forward-thinking finance sector leader.

Riyad Bank received the 'Digital Banking Innovation of the Year' award at the MEA Finance Awards 2023, which recognizes financial institutions, technology solutions providers, and individuals for their exceptional achievement and inspirational leadership in delivering innovative products and services of the highest value to their retail and business customers.

The Procurement and Contracts Department received ISO 9001:2015 certification, a global acknowledgment designed to foster continuous improvement in quality management systems and enhance customer satisfaction within the realm of procurement and contracts, managing supplier and owner relationships, and quality assurance.

Riyad Bank received the honor of 'Sustainability in Trade' award, at the GTR Saudi Arabia Leaders in Trade 2023, highlighting excellence in the Saudi trade market across a range of sectors.



Achieved **86%** in internal Customer Satisfaction Index.